



University of New Haven

BACHELOR OF SCIENCE

FINANCE



**AACSB
ACCREDITED**

The University of New Haven's Pompea College of Business programs are accredited by AACSB, which is the hallmark of excellence in business education. AACSB accreditation places the University of New Haven among the top five percent of the best business schools around the globe.

Sample Courses

- Principles of Real Estate
- Risk and Insurance
- Investment Analysis and Management
- Financial Decision Making
- Financial Institutions and Markets
- International Finance
- Corporate Financial Management
- Intermediate Financial Accounting
- Microeconomic Analysis
- Macroeconomic Analysis



Program Description

Finance is at the heart of what is transforming the world. Not surprisingly, finance professionals are in high demand, and the salaries for these highly skilled, world-wise experts are excellent. In fact, the Bureau Labor of Statistics reports that financial analysts earned a median salary of \$81,590 in 2019.

Undergraduate finance students at the University of New Haven learn all aspects of business, from personnel to marketing, but they hone their ability to be financial analysts for Main Street or Wall Street companies. Our sophomores write their first company financial report in their first finance course, drawing on the power and breadth of financial information in our finance technology lab. By the time they are seniors, they can present a persuasive report from the perspective of a chief financial officer. Theory. Facts. Analysis. Presentation.

There are four required finance classes – corporate finance, financial institutions, investments, and international finance – and two intermediate accounting classes.

High-Impact Education

Because experience-based learning is a hallmark of the University of New Haven, the opportunities for students to discover an interest in a field and gain experience in it are numerous and varied. They include study abroad, faculty-mentored research, academic service-learning, and internships as well as other activities.

Finance majors can study abroad in the spring semester of their sophomore or junior year. Many of our students spend a semester at the University's breathtaking satellite campus in Tuscany, Italy. Those looking for a more short-term experience can participate in one of our two-week, faculty-led programs and earn six credits in the process.

Finance students shine in the local community as well. Because finance students also study accounting, they are able to engage in the Volunteer Income Tax Assistance (VITA) program – which is coordinated by the IRS – preparing actual tax returns for low-income individuals and families.



Just as important to our students' education: getting off campus. Field trips to Wall Street and the New York Stock Exchange and competitions with students in other schools all add to the sheen of financial sophistication that our students acquire.

Finally, internships are a major feature of our program. The real world, with its make-or-break deadlines, is the most challenging school there is, but the rewards are many, including a new level of maturity.

Faculty Highlights



Wentworth "Charlie" Boynton,
Ph.D., CPA, CFA
Associate Professor and Chair

"My research interests are in investments, both theoretical and empirical. I have taught nearly every course in the program, and I bring

that dual emphasis on theory and practice into every class. Our program as a whole is based on both a strong academic and a strong practitioner focus. The practitioner focus comes from linking our program to the CFA Institute. Combining the two helps students obtain a high academic foundation and helps them start their careers. As far as career advice goes, I always give my students three pieces of advice. One can always be a more lucid thinker and writer. One can never be too good in mathematics. And get a broad education that will give you the tools to navigate an increasingly competitive job market."



Leah Hartman, J.D., MBA
Instructor
Accounting and
Finance Department

Leah Hartman brings formidable professional experience to her classes,

having worked for more than 30 years in financial services, first in investment banking and later at an institutional broker/dealer as a sell-side analyst for both bonds and stocks. She specialized in the consumer products and biotechnology industries. Currently, she is head of research at a distressed debt fund.

She is a strong believer in the cross-business curriculum. In her introductory finance and economics classes, she stresses that in either the for-profit or not-for-profit arena, students must also learn the basic language of marketing, accounting, and operations because, to be an effective team member, they must understand how other professionals in their respective disciplines think. This understanding is a skill that she uses extensively in her professional career with various managers when assessing the merits of a particular investment.

Student Profiles



Michael Knoblock '20, MBA '21
B.S. in Finance with a minor
in Marketing

"Looking back on my academic career, I am beyond thankful for the connections I have made with my fellow peers, professors, and the dean. Throughout my studies, I have obtained extensive knowledge about financial markets but also the various components of the business world. Using what I have learned from my studies, I went on to accomplish some amazing things, such as completing an internship abroad for a startup and winning the SLICE consulting competition."



Robert J. Petrillo '17
B.S. in Finance
B.S. in Accounting

"What's great about the Pompea College of Business and the Finance Department, and what I'll always remember, is that there are countless professors and faculty members trying to help you succeed with what you want to do after college. They teach in ways that make it easy to learn for every individual and give us the proper guidance so that we can thrive in the business world. Personally, the best way that I learn is through real-world scenarios. The Finance Department has done a great job in showing how everything we learn applies to what we want to do after college. Also, being close to your professors and working hard in their classes can lead to many great things – for example, getting opportunities to work on their professional research or being invited to events with others in the business industry with whom you can network to find internships and employment."

Internships

Students can obtain a wealth of knowledge from books, lectures, field and lab work, and guest speakers, but nothing completes and complements that knowledge like learning on the job in the real world.

The University of New Haven **considers internships to be a highly desirable component of the education process, so we encourage our finance students to seek them out, even though an internship is not a requirement.** We strive to successfully match an intern with the most appropriate work environment. It's also a given that all parties in the relationship – the student, the faculty, and our internship contacts – need to devote significant time to make it successful. This balancing act, when achieved, results in a quality internship that can lead to developing a strong future employee.

These are just some of the high-profile companies at which our finance students have interned:

- Aetna
- Ernst & Young
- The Hartford
- EMC
- Sikorsky Aircraft
- Procter and Gamble
- Northwestern Mutual
- Standard and Poor's
- PricewaterhouseCoopers (PwC)
- Merrill Lynch
- UTC (corporate headquarters)
- Carrier
- UBS (Stamford)
- UBS (New Haven)

Graduate School

The demands of the University of New Haven's finance program are rigorous but highly rewarding. Students are expected to produce a high-quality, professional-standard work product to prepare for the demands of graduate-level studies. Students can choose to continue their education here by studying for a master's degree in finance or an MBA.

Did You Know?

76% of employers indicate their primary purpose for sponsoring interns is to recruit entry-level talent.

83% of employers report higher retention rates for those new hires with internship experience versus those with no experience.



About Us

The University of New Haven, founded on the Yale campus in 1920, is a private, coeducational university situated on the coast of southern New England. It's a diverse and vibrant community of more than 7,000 students with campuses across the country and around the world.

Within our colleges and schools, students immerse themselves in a transformative, career-focused education across the liberal arts and sciences, fine arts, business, healthcare and health sciences, engineering, public safety, and public service. More than 100 academic programs are offered, all grounded in a long-standing commitment to collaborative, interdisciplinary, project-based learning.

At the University of New Haven, the experience of learning is both personal and pragmatic, guided by a distinguished faculty who care deeply about individual student success. As leaders in their fields, faculty provide the inspiration and recognition needed for students to fulfill their potential and succeed at whatever they choose to do.



Why Choose the University of New Haven for Finance?

- 1 Student-managed portfolios** that are embedded into two of our finance courses. First- and second-year students pick stocks and manage money via a stock-picking course and also manage a small endowment fund.
- 2 Competitions**, where our finance students compete against students at other schools in stock trading, investment reports, and analyst presentations.
- 3 Finance data sets and tools** similar to those used by financial firms. Competency with these tools, such as the Bloomberg, allows you to first gain a good internship and then a good job.
- 4 CFA review courses.** These courses, along with the dedicated help of our faculty, will assist you in preparing for your Level I and Level II exams, leading to the Chartered Financial Analyst® (CFA) credential. The CFA credential has become the most respected investment designation in the world. Our B.S. in Finance degree has been awarded entry to the CFA Institute's University Recognition Program. This means that our program incorporates at least 70% of the CFA Program's Candidate Body of Knowledge.
- 5 A strong connection to local finance professionals.** We draw in professionals from the securities industry to guide students. We also bring in finance professionals to our finance classes.
- 6 Active internship opportunities.** Internships lead to careers. Our finance students intern at companies with world-class reputations.

Your Success Starts Here

For more information or to arrange a visit, contact

Office of Undergraduate Admissions

☎ 203.932.7319

🖱 newhaven.edu

Mary Miller, Director of the Undergraduate Experience for the Pompea College of Business

✉ MMiller@newhaven.edu